



**Sam Khashman**

**Provide a short bio on your experience (1-2 paragraphs) and a link to your LinkedIn profile (if available).**

<https://www.linkedin.com/in/samkhashman>

Sam Khashman is president and chief executive officer of Technology Partners, Inc. DBA Imagine Software located in Charlotte, North Carolina. Founded in 2000, Sam raised the organization from its inception to employ 140 team members, and \$40 Million in annual revenue, and an install presence in all 50 States. Sam is also the founder of Victory Lane Aviation, a Carolina based flight school, and EPIC, a non-profit organization that teaches students Open Source Intelligence (OSINT) collection and analysis skills. Sam Khashman is currently on the board of directors for the INMA and the US Chamber of Commerce Foundation in Washington D.C.

Khashman received his BA from the University of North Carolina and is presently finishing his masters in intelligence studies at the American Military University. Sam's award, civic activities, and certifications include: (2018) Smarthealth Top 10 Healthcare Executives in US, (2018) CIO Review – 50 most promising companies, (2017) JCOC-87 DOD graduate, (2016) Smart CEO “Future 50” award, (2015) FBI Citizens Academy, (2000) Man of the Year, LLS, Private Pilot (Airman Certificate).

Sam's publications include (2018) Why the IC needs Public Private Partnerships and why they often fail (2017) Healthcare, a Captainless Industry, Research Study, (2016) Legal & Ethical Constraints of the IC, Case Study, (2016) Chinese Cyber Operations (CI), Research Study (2015) Thought Leader: Radiology Business Management, (2014) Lead Like you Mean it. Transformational Leadership Speaker Series (2012) The Lure of the Cloud. Dusting off an Old Concept. (2012) The Future Dictates the Present – Transformational Leadership, U.S. Chamber of Commerce

**Why are you interested in serving on the InfraGard National Capital Region Board of Directors?**

Through my involvement on the board of the INMA I was able to observe the work of several IMAs. The NCR IMA stood out to me as a forward leaning chapter that drives the mission of InfraGard. As a board member, I would like to add to the positive momentum of the chapter, and to assist in further adding to its reputation as one of the marquee partnerships of the FBI while serving the members of the chapter.

**Briefly describe a 'large scale' personal or professional initiative or program you have taken on in the past? How has that experience shaped you as a potential Board Member?**

In my role as chief executive officer I have created large scale, workflow-centric computer systems utilizing my experience working with high volume transactions in the manufacturing, financial and insurance industries to develop the Imagine revenue cycle management system. With more than 25 years in executive leadership positions, I spent my career evolving markets for various business software solutions and am recognized in the industry for combining complex processes into efficient, single system solutions. I have led the development and commercialization of more than 15 software products in all 50 States, which serve millions of patients and are being utilized by thousands of unique users.

Because the businesses heavily rely on vendors, partners, and most, the teams of that allow for companies to succeed, I have been able to master the aspects of leading, and retaining talented individuals. The requirements of senior executives to combine fiscal responsibility, accountability, and transparency allowed me to mature in my governing role, and to make holistic, well informed decisions for organizations.

**As a member of the board, how would you interact with our chapter's members to enhance InfraGard's mission?**

As a board member I would attempt to learn what currently works well, and what, if any, gaps exist to enhance the member experience. Furthermore, I would suggest both innovative and traditional methods to stay in touch, and allow for an “open door” policy to facilitate member requests, and suggestions.

**What do you think is the biggest challenge facing InfraGard and how would you address this challenge?**

As with any volunteer organization, I believe that NCR’s member engagement, and its value proposition may remain on the forefront of issues. Driving results while providing both, the members, and the FBI with tangible results will pose an interesting challenge that we could attempt to solve.